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You can find out more about SoCal Pilots by visiting their website at:

www.socalpilots.org

(jdaichendt@acijet.com) as we would enjoy getting to know all of you. Joe Daichendt, General Manager, ACI Jet

## **Exciting Happenings at John Wayne Airport**



It has been great to meet many of you over the last few months and provide tours of our beautifully renovated facility at John Wayne Airport. While we continue to grow our FBO, as pilots, we always have the needs of our fellow GA pilots at the forefront. And, there are many exciting things going on at both ACI Jet and John Wayne itself that are beneficial to general aviation.

Some recent news to share is that we are planning to add an Aviation Medical Examiner (AME) onsite at ACI Jet at JWA. Dr. Ralph Cummings, M.D., is a specialist in Internal Medicine with over 30 years in private practice. He is also an accomplished pilot himself, so he has first-hand knowledge of the requirements and concerns amongst pilots. We are really excited about this new opportunity for GA pilots in our area.

Further, we have been working with the Orange County Sherriff's Department on a joint operations facility on the east side of John Wayne Airport. This will provide our first responders with a facility that will continue to help them serve the needs of the public in Orange County, while providing the Sherriff's Department with a top-notch location from which to base.

As an update, we are still actively working to bring self-serve Avgas fueling to John Wayne. As mentioned previously, this fuel would be sold at cost to help ensure GA success at the airport. This is an important and needed offering at this airport and it belongs with ACI Jet. As GA pilots ourselves, we understand what this means to all pilots from an operating cost – as well as a convenience – perspective. That is why upon taking over the FBO at John Wayne we reduced Avgas by dollars per gallon. As a continuing practice though, we offer Avgas at a \$0.50 per gallon discount to all Southern California Pilots Association members simply by showing your SoCal Pilots membership badge. As always, there are no parking or ancillary charges for piston aircraft that visit our ramp for less than three hours. Further, our hangar rates are considerably lower than our competitors as well.

The lifeblood of aviation is creating new pilots. Those who want to fly for fun or those who want to fly for a career. As a company we have our own employee flying club. While we maintain many relationships in this industry, two of the ones we hold closest are those with the flight schools at John Wayne. We have been fortunate enough to develop relationships with Gary Sequeria, President of Orange County Flight Center as well as Michael Church, the owner of Sunrise Aviation. We are privileged to support these two businesses and appreciate all that they do for the GA community at John Wayne. These individuals and their teams have kept general aviation relevant and important through some of the more challenging times to GA at this airport.

As I led off with in this piece, I have enjoyed the opportunity to meet many of you and to give a tour of our facility as well as talk about GA at John Wayne Airport. I continue to extend the offer to have a tour of our facility and talk about all the exciting plans we have for GA at ACI Jet and JWA. Please contact either our Client Relations Manager, Avriel Tomaiko (atomaiko@acijet.com) or myself, Joe Daichendt